DIRECT SHIPMENTS TO THE EXHIBIT SITE

Shipments for direct delivery to the Exhibit Site Should be scheduled to arrive beginning:

June 12, 2002 3:00pm

And to arrive no later than:

June 12, 2002 8:00pm

These shipments should be consigned and the bill of lading made out as follows:

Exhibiting Company Name Usenix Annual 2002 Conference Doubletree Hotel c/o TriCord 2 Portola Plaza Monterey, Ca. 93940 Booth#

RATES FOR CRATED MATERIALS AND EQUIPMENT RECEIVED AT THE EXHIBIT SITE

Material will be unloaded from exhibitors trucks, or trucks of others, at the exhibit site, delivered to the exhibitors booth, picked up at the close of the show, moved to the loading area and reloaded on trucks at the following ROUND TRIP RATE.

For each 100 lb or fraction thereof.

Per shipment, the rate is (200 lb minimum)

\$42.00

RATES FOR SHIPMENTS OR EQUIPMENT REQUIRING SPECIAL HANDLING RECEIVED AT THE EXHIBIT SITE

This classification shall be applied to, but not limited to moving van shipments, or shipment by any truck which because of the height of the truck bed, cannot be unloaded at the docks, and/or the shipment is "packed" in such a manner as to require special handling (i.e. loose display parts; uncrated equipment, etc.), regardless of the kind of carrier or vehicle used, and/or the description of the shipment is such that the type of materials or equipment cannot be determined (i.e. 1 lot 20 assorted pieces, etc.) Material will be unloaded from moving vans, exhibitors trucks, or trucks of others, delivered to the exhibitor's booth, picked up at the close of the show, moved to the loading area and reloaded on trucks at the following ROUND TRIP RATE.

The surcharge applicable to special handling is

(200 lb minimum)

\$12.00

NOTE: In the event crated materials are combined in a shipment with materials "packed" in such a manner as to require special handling (see above). Tricord will invoice such shipments at the rates applicable to the "classification" of the materials. PROVIDED the bill of lading clearly identifies the weight of the crated materials and the weight of the other materials. If the bill of lading does NOT identify the weight of the various classifications, the entire shipment will be invoiced at the Special Handling rate and will not be subject to adjustment.

OVERTIME CHARGES AT THE EXHIBIT SITE

Overtime charges on Inbound Shipments will ONLY be in effect if a vehicle checks in at the Exhibit Site Check-in Area after 3:00 PM on weekdays, or anytime on Saturday, Sunday or Holidays. Overtime charges on Outbound Shipments will be in effect IF:

 Your shipment is loaded on the day the exhibit closes after the time specified below:

June 14, 2002 4:00pm

- Your carrier checks in at the Exhibit Site Check-in Area after 3:00 PM on weekdays, or anytime Saturday, Sunday or Holidays, OR
- 3. Your equipment is not packed and ready for shipment AND your bill of lading has not been received by Tricord at the Service Center prior to the time and date specified led below:

June 14, 2002 8:00pm

 Additionally, when freight must be moved out of the exhibit site on overtime due to scheduling conflict beyond the control of Tricord overtime charges will apply.

An overtime surcharge based on the exhibit site rates, for each 100 lbs., will be invoiced in addition to those rates on all shipments subject to overtime charges.

The surcharge applicable to overtime shipments is

(200 lb minimum)

\$12.00

LABOR AND EQUIPMENT

Labor will be available for uncrating, unskidding, assembling, positioning, leveling, dismantling, recrating and reskidding machinery and/or equipment of exhibitors. Place your orders for this labor in the "Labor" order form section in this exhibitor service kit. **OUTGOING SHIPMENTS**

To assist you insetting up your outgoing shipments, Tricord will have a service desk located at the Exhibitor Service Center where labels, bill of lading and shipping information will be available.

At the close of the show, where carriers fail to pick up or refuse to accept shipments, Tricord reserves the right to reroute shipments where no disposition is provided, or material may be hauled to a warehouse pending advice from the exhibitor and they will be charged accordingly for this service. No liability will be assumed as a result of such rerouting or handling.

PAYMENT TERMS: All accounts must be settled at the service desk prior to the close of the show unless advance credit approval has been obtained. A purchase order, if required for or payment, must accompany the order form(s). All of the materials are on a rental basis and remain the property of Tricord. Payment for all labor and services, whether ordered by the exhibitor, display builders or other parties, shall by the responsibility of the exhibitor. Please make payments in U.S. Funds.