EXHIBIT LABOR REGULATIONS

PHILADELPHIA UNION REGULATIONS

To assist you in planning for your participation in the forthcoming convention, we are certain you will appreciate knowing in advance that union labor will be required for certain aspects of your exhibit requirements. To help you understand, we ask that you read the following.

INSTALLATION AND DISMANTLE

Full-time employees of exhibiting companies may set their own exhibits provided that they use one full-time employee for each 10' of exhibit area for up to two hours to install and two hours to dismantle. Where tools are required or for booths larger than 10x20, exhibitors must use carpenter labor. Any labor services required beyond what is provided by full-time employees of exhibiting companies should be requested from our Carpenters Local. Display Installation and Dismantling Labor order forms are enclosed for your convenience.

FREIGHT HANDLING JURISDICTION

Brede Exposition has the responsibility of receiving and handling exhibit materials and empty crates. It is our responsibility to manage docks and schedule vehicles for the smooth and efficient move-in and move-out of the exhibition. Exhibitors may hand-carry their own materials in to the Exhibit Hall. Access to the loading docks will be controlled by Brede Exposition in order to provide for a safe and efficient move-in and move-out. Brede Exposition will not be responsible, however, for any material they do not handle.

GRATUITIES

Brede Exposition requests that exhibitors do not tip (such practices as giving money, merchandise, or other special consideration for service rendered) to our employees. Do not give coffee breaks other than mid-morning and mid-afternoon, when union employees have a fifteen minute paid break. Any attempts to solicit a gratuity by an employee for any service should be reported immediately to a Brede Exposition Supervisor. Employees of Brede Exposition are paid at an excellent wage scale and thus, tipping is strongly discouraged as not being an accepted policy of Brede Exposition. This applies to all Brede Exposition employees.