# Distributed Systems Meet Economics: Pricing in the Cloud

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# Cloud is a distributed system

- System metrics
  - Throughput
  - Latency / response time
  - Failure rate
  - Power consumption, etc.
- As a pay-as-you-go service
  - Two parties connected by the pricing scheme
  - It's all about the money!

## Pricing in the Cloud

- It significantly changes the landscape of system design: Cost as an explicit and measurable system metric
  - How both parties optimize their logic
  - Is the pricing fair
  - How does the pricing interplay with the evolving system dynamics
  - How to measure the cost of failures, etc.

## Methodology overview

- Approximate a typical workload in current cloud computing
  - Postmark (I/O-intensive)
  - PARSEC: Dedup, BlackScholes (CPU-intensive)
  - Hadoop (large-scale data processing)
- Complementary approaches for evaluations
  - A black-box approach with Amazon EC2
  - Built a cloud-computing test bed, *Spring*, to perform fully controlled experiments

## Preliminary results

- Pricing may give different indices for users and providers for system optimizations (e.g., consolidation)
- System performance variations may lead to pricing fairness issues
- System evolution (e.g., adoption of new hardware like SSD) may affect pricing scheme
- Failures need to be better dealt with regarding to the cost

# Highlights of our study / l

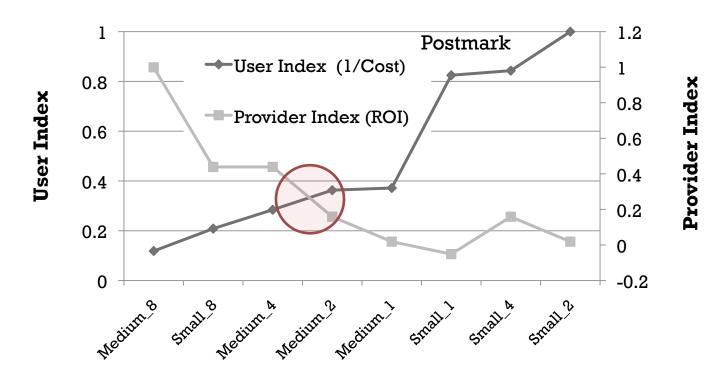
#### Pricing (profit) versus throughput

| Number of concurrent  | One VM | Two VMs | Four VMs |
|-----------------------|--------|---------|----------|
| VMs                   |        |         |          |
| Average cost per task | 0.004  | 0.004   | 0.012    |
| (\$)                  |        |         |          |
| Profit (\$)           | -0.009 | 0.002   | 0.028    |
| Throughput (tasks/h)  | 28.3   | 56.4    | 33.9     |

Run Postmark continuously and report the number for four tasks; we compare the consolidation of x VMs on a single physical machine.

# Highlights of our study /2

 Optimizing for cost versus optimizing traditional system metrics



# Highlights of our study /3

#### Pricing fairness: performance variation

|         | Postmark | Dedup | BlackScholes |
|---------|----------|-------|--------------|
| cv      | 9.1%     | 11.0% | 3.9%         |
| maxDiff | 40.1%    | 38.8% | 12.6%        |

Table 8: Variation of different runs on EC2

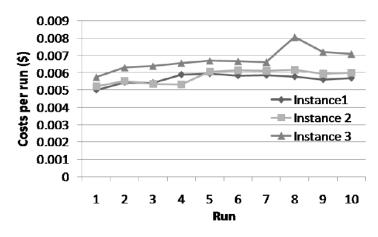


Figure 2: Variations among three instances (Postmark)

### Open questions

- What are good properties for a pricing scheme?
- How do users and providers adapt the system design to evolving and even hybrid pricing schemes?
- How is the pricing scheme adapted to the evolving system dynamics and (new) technologies?
- How to deal with failures' cost regarding to the pricing?

#### Related work

- Other pricing schemes
  - Bilateral
  - Amazon EC2 Spot Instances: Enable you to bid for unused Amazon EC2 capacity
    - Navraj Chohan, et al., See Spot Run: Using Spot Instances for MapReduce Workflows, June 2010
  - Microsoft SQL Azure: Make pricing more scalable and more predictable
- Distributed computing w/ Economics
  - Jim Gray, Distributed Computing Economics, March 2003
  - Ang Li, et al., CloudCmp: Shopping for a Cloud Made Easy, June
     2010

### Summary

- Pricing is an important bridge between users and providers
- It significantly changes the dynamics in system design
- The interplay between economics and system design can be a fruitful research direction